



SENEA December 2021 e-Newsletter

From the Executive Director:

SENEA wishes all our members and friends a very Merry Holiday Season and a healthy and Happy New Year! We very much appreciate all your support.

Please read below for other items of interest to SENEA member companies and the regional defense cluster.

Best,
Molly Donohue Magee

SENEA Member Spotlight: Acumentrics

DELIVERING TOTAL POWER SOLUTIONS, WHEN
QUALITY POWER IS CRITICAL, UNDER ANY
CONDITION



What is your company's history?

Acumentrics, Inc., headquartered in Walpole, Massachusetts, has been a trusted market leader in critical power solutions used in military and commercial applications for over two decades. As the need grew to deploy computer grade electronics in austere environments to support the military and humanitarian missions around the world, so did the need for a Military Grade Uninterruptible Power Supply "UPS" that could be used in harsh conditions, anywhere on the globe. Acumentrics was formed in 1994 to focus on the design, manufacture, and support of a purpose built Military Grade Uninterruptible Power Supply which is commonly referred to as a Rugged Uninterruptible Power Supply (RUPS™). Over the years, Acumentrics' Power Product Road Map has grown to keep pace with the DoD's continued demand for Smaller, Lighter Weight and more Powerful UPSs "SWaP" that can be found on hundreds of DoD Programs of Record that support Shipboard, Undersea, Ground, Mobile, Airborne and UAV Applications.

What services and/or products does your company provide?

Acumentrics is a strategic supplier of US-made Power Solutions to many of the world's largest prime defense contractors and rugged industrial OEM's who depend on Power Assuredness Under Any

Condition. Acumentrics power solution experts provide power architecture technical support, along with a full line of power products that protect, convert, condition, and battery backup electronic equipment when reliability is mission critical. These MIL STD Certified Commercial Off The Shelf “COTS” Power Products include Rugged Uninterruptible Power Supplies, Power Conditioners, Portable Power Systems, Inverters, Power Distribution Units “PDU” and other trusted power solutions. Leveraging our power expertise, Acumentrics also provides hand carried portable power solutions that meet the demands of the rapidly growing mobile/remote markets such as, Soldier Worn, Telemedicine, Telehealth, First Responders, Disaster Relief or anyone needing a smart portable, compact solution. Acumentrics also offers a Rugged SmartPDU that allows the user to remotely control the power distribution and circuit protection levels along with monitoring other electrical system characteristics using an Acumentrics GUI Software Interface making it ideal for shipboard applications. Acumentrics engineering and manufacturing teams are experts at delivering the highest quality Total Power Solutions, especially when quality power is mission critical under extreme harsh conditions.

Why do you consider membership in SENEDIA valuable?

SENEDIA’s vast knowledge of the Southeastern New England defense industry network and landscape is an invaluable resource to Acumentrics especially when navigating to the “right” tech companies, defense professionals, elected representatives, and/or DoD/Federal government organizations that can be of the most help. Additionally, the SENEDIA Defense Innovation Days is the networking event of the year to attend to gain a complete understanding of the nation’s defense strategy and its impact on the local defense industry, along with the innovations being developed within the region.

If a company wants to do business with yours, whom should they contact?

Steve Corbesero, SVP Sales and Marketing

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e-mail: Stevec@acumentrics.com

Company video: <https://www.youtube.com/watch?v=P72UOGcfRO0>

Company website: <https://www.acumentrics.com/>

SAVE THE DATE: Defense Innovation Days 2022

Defense Innovation Days 2022 will be held in-person on 29 - 31 August 2022 at the Newport Marriott. Sponsorship opportunities and registration will open in early 2022. There will be Plenary Sessions on Innovation from the Undersea Technology, Cybersecurity, and Warfighter's Perspectives with Leaders from Congress, Department of Defense, Department of Homeland Security, and Industry.

***SENEDIA is a catalyst for thought leadership and technical innovation
in undersea technology, cybersecurity, and other critical defense technologies.
www.SENEDIA.org***

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