



**In This Issue**

[Defense Innovation Days](#)

[New SENEDIA Members](#)

[Interns Available](#)

[Upcoming Events](#)

**Stay Connected**



**About Us**

In 2002, the Southeastern New England Defense Industry Alliance (SENEDIA) was formed to identify, coordinate, and champion issues that contribute to our national security and provide benefit to our members, local communities, the Departments of Defense and Homeland Security, and other Federal agencies.

SENEDIA's vision is to be a catalyst for thought leadership and technical innovation in undersea technology, cybersecurity and other critical defense technologies. Our mission is to enable development of innovative technology, foster thought leadership, and facilitate required economic and workforce development.

**Defense Innovation Days**  
**Sponsorship Opportunities Available**  
26-28 August 2019  
Newport, RI

To Date:  
2019 Platinum Sponsor

**Raytheon**

2019 Silver Sponsors

***NORTHROP GRUMMAN***

***LOCKHEED MARTIN***

 mercury  
systems™

Platinum - \$35,000

Prime Sponsor - 2 booths, 10 registrations, prominent recognition throughout the event, head table seating

Gold - \$25,000

Prime Sponsor - 2 booths, 5 registrations, prominent recognition throughout the event, head table seating

Silver - \$10,000

Major Sponsor - 1 booth, 5 registrations, prominent recognition throughout the event, reserved seating

Bronze - \$5,000

SENEDIA is a 501(c)(6) corporate and individual membership organization. Our alliance maintains detailed knowledge of the industrial base that supports our local Federal, Defense and Homeland Security installations, and provides up-to-date information on Defense and Homeland Security industry issues and initiatives to our members, citizens, state and local governments, and Congressional delegations.

Sponsor - 1 booth, 2 registrations, recognition throughout the event, reserved seating

If interested, contact Molly Donohue Magee at [mmagee@senedia.org](mailto:mmagee@senedia.org)

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### **New SENEDIA Members** **AMETEK SCP**

Founded in 1993 and acquired by AMETEK Inc. in 2007, AMETEK SCP produces penetrators, cable assemblies, and connectors that support Navy and marine ocean systems. Services include design, analysis, manufacture and testing, with expertise in glass to metal sealing, fiber optics, cable molding, hydrostatic testing, extended life test, installation, and repairs. Our talented engineering team can support an end to end solution, and unique New Product Development needs. AMETEK SCP is located in Westerly, RI and employs 68.

### **Forge.AI**

Founded in 2017 with a mission to make data actionable, Forge.AI fuels machine intelligence. 80% of the world's information is unstructured and not easily used by computers. Forge.AI transforms unstructured information into machine-ready data for immediate computational use.

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### **Interns Available**

SENEDIA currently has several pre-screened cyber/IT, engineering, and Veteran intern candidates available to be placed in member companies. Internships are 80 hours and SENEDIA pays the intern a \$1500 stipend, invoicing the respective company for a \$200 match. If you would like resumes of candidates to review, please contact Townley Knudson at [tknudson@senedia.org](mailto:tknudson@senedia.org).

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### **Upcoming Events**

DFARS Compliance:  
Your Customer Is Asking... Now What?

Join us for a candid discussion led by Raytheon's Chris Lanen with panelists from CyberSaint, NeQter Labs, Manage Infinity and Polaris MEP.

Know Your Options to Achieve DFARS Compliance.  
Protect Your DoD Business.  
Retain and Grow Your Contracts.

**POLARIS**  
Manufacturing Forward **MEP**

NeQter Labs Raytheon MANAGE INFINITY CyberSaint SECURITY

**DFARS Compliance:**  
**Your Customer is Asking...Now What?**  
23 January 2019 8:00-9:30 AM  
Greater Providence Chamber of Commerce

[REGISTER HERE \(https://polarismep.org/events/dfars-cybersecurity-panel-012319/\)](https://polarismep.org/events/dfars-cybersecurity-panel-012319/)

**Know Your Options to Achieve DFARS Compliance.  
Protect Your DoD Business.  
Retain and Grow Your Contracts.**

### **Dealing with Tariff Uncertainty**

29 January 2019 8:30 AM - 12:00 PM

If your company is being adversely affected by tariffs and other trade policies or if you are concerned about the potential impact of trade uncertainty, Bryant University is hosting a new seminar, *Dealing with Tariff Uncertainty: Strategic Options for U.S. Importers*. The seminar will present options for possibly reducing the impact and mitigating some of the risk. [More information and registration here.](#)

### **The Why and How of Foreign-Trade Zones**

13 February 2019 8:30 AM-12 PM

Created by Congress in 1934, Foreign-Trade Zones (FTZs) are restricted-access sites which can allow companies to defer, reduce, or eliminate customs duties on foreign imports. FTZs can be independently operated or can be within your own company. By using an FTZ, companies can improve cash flow, reduce insurance costs, avoid quotas, and streamline their logistics.

In this seminar presented by Bryant University, a panel of experts will discuss options for creating and using an FTZ, the benefits and the costs. Interested companies will be better able to assess whether an FTZ is suitable for their situation, and, if so, how to evaluate their options, the costs, and the benefits. [More information and registration here.](#)

### **Tech Talk: RI C-AIM - A framework to test and promote new sensing technologies, data collection capabilities, and ecosystem models**

14 February 2019 7:30-10:00 AM

Wyndham: Atlantic Resort (Formerly Cambria)  
240 Aquidneck Avenue, Middletown, RI 02842

This Tech Talk will provide insights into the development efforts of the integrated Narragansett Bay Observatory and the Rhode Island Data Discovery Center. The Rhode Island Consortium for Coastal Ecology Assessment, Innovation, and Modeling (RI C-AIM) is establishing a research framework to test and promote new sensing technologies, data collection capabilities, and ecosystem models, foundations upon which new partnerships with industry and communities in Rhode Island and beyond can be formed. [More information and registration here.](#)

