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About Us

The Southeastern New England Defense Industry Alliance (SENEDIA) was formed to identify, champion and coordinate issues that contribute to our National security and provide benefit to our members, local communities, the Departments of Defense and Homeland Security, and other Federal Government agencies.

SENEDIA's vision is to be a catalyst for thought leadership and technical innovation in undersea technology, cybersecurity and other critical defense technologies. Our mission is to enable the development of the innovative technology, foster thought leadership, and facilitate required economic and workforce development.

SENEDIA is a 501(c)(6) corporate and individual

Upcoming Events

Mon.-Wed., 28-30 August 2017

Defense Innovation Days

Newport Marriott, Newport, RI

www.defenseinnovationdays.com

[Register for Defense Innovation Days here](#)

Limited Block of Rooms at the Marriott at Per Diem Rate:

[Book Your Room Early here](#)

Sponsorship Opportunities Available. If interested contact Molly Donohue Magee, mmagee@senedia.org.

[Exhibitor Opportunities Available:](#)

Only 1 Booth Left! Includes 1 booth and 1 registration for the event. \$3000 for SENEDIA Members; \$4000 for Non-SENEDIA Members which includes a one-year SENEDIA Corporate Membership.

Event Recap

SENEDIA was provided with an exciting opportunity to partner with the Rhode Island National Guard to sponsor the **Rise With STEAM** event held on May 19th at the Quonset Air National Guard Base in North Kingstown.

250 local high school students and their teachers spent the day networking with defense industry and military professionals to explore careers in the defense sector. Students were also offered the opportunity to experience a unique "behind the scenes" preview of the RI Air Show.

Escorts from the RI Army and Air Guards were provided to each school group for the entire day. These highly skilled and dedicated individuals shared with the

membership organization. Our alliance maintains detailed knowledge of the industrial base that supports our local Federal, Defense and Homeland Security installations and provides up-to-date information on Defense and Homeland Security industry issues and initiatives to our members, citizens, state and local governments, and congressional delegations.

students their own personal stories, their interests and passions, as well as their experiences serving our country. Many students discovered they can pursue a STEAM career and work to support and protect our warfighters. They also quickly realized how our men and women in the military rely heavily on the latest in technology to do their jobs.

SENEDIA's goal is to host the Rise With STEAM event annually with the Rhode Island National Guard and make it bigger and better each year. If you are interested in participating in any of our student events, being a guest speaker, or hosting a student tour of your company, please contact our Director of Education, Linda Larsen at llarsen@senedia.org to see how you can get involved.

On May 25th, Matt Leary, Principal at Solutions Insights and an expert in solutions development, management and sales, presented the second of two excellent workshops focused on **Improving Customer Conversations**. The first workshop focused on specific tactics technical staff and engineers can use to improve interactions with key customers and partners. The second focused on using storytelling techniques to help engineering and technology managers improve their ability to communicate high value technical and business concepts to customers and partners.

A group of 12 **PTECH (Pathways in Early College High School)** Cybersecurity mentors had the opportunity to participate in a mock speed interview event at the Newport Area Career and Technical Center on Thursday, June 8th.

Students were provided with a mock cybersecurity job posting for which they had to prepare their resume, work on their introductions, and present a case as to why they would be the best fit for the job. Though many of the students were nervous about the exercise, they quickly realized it became easier with practice. They focused on making good eye contact, having a strong handshake, practicing proper introductions and thanking the interviewer for the opportunity.

Mentoring is an important component of the PTECH Cybersecurity program. SENEDIA continues to recruit mentors for the program, and if you are interested, please email SENEDIA's Director of Education, Linda Larsen at llarsen@senedia.org for further information.

Dr. Sandra Whitehouse, a national expert in marine biology and chief scientific officer at AltaSea, a 35-acre ocean-research campus at the Port of Los Angeles,

gave a very insightful Tech Talk on **Smart Ocean Planning** Friday, June 9th on the ocean planning efforts across the country and in particular in Rhode Island. The ocean planning work is enabling Rhode Island and the Northeast region to make wise choices for long-term enhancement of shared ocean resources, including fisheries stocks, transportation channels, and the siting of offshore renewable energy facilities. Multiple stakeholders with vested interest in ocean activities including government, aquaculture, fishing, shipping, conservation, energy extraction and tourism engage in the planning with the goal of sustaining ocean activities. Dr. Whitehouse stressed the importance of continuing ocean planning efforts and engaging stakeholders.

102 golfers turned out for **SENEDIA's 15th Annual Golf Tournament** at Montaup Country Club in Portsmouth, RI on Monday June 12th. The L3 Unidyne team of Louis Tuohy, John Suszynski, Larry Stewart and RJ Fields took 1st place in a tiebreak with the 2nd place SEA Corp. team of Dave Cadorette, Ted Simonetti, Drew Keane and Bill Blackburn, both teams with the lowest score of 59 in the best ball format. In addition, the raffle surpassed all expectations raising \$5,000 to be donated to the Rhode Island Military Organization in support of the Military Lounge at TF Green Airport.

Thank you to all who golfed and the Montaup CC golf and clubhouse staff! Many thanks and deep appreciation to our generous donors and sponsors, including

Adler Pollock and Sheehan P.C., Aerotek, Balfour Beatty, Dave Nassaney, Dell, General Dynamics, iXblue, L3*, Lee's Market, Liana Fenton, Linda Larsen, McLaughlin Research Corp., Mercury Systems, MIKEL, Monti's Maple Farm & Winery, Patrick Burke, PURVIS Systems, Raytheon, Rite-Solutions*, SAIC, SEA Corp.*, Star Engineering*, and Titleist. *Sponsor and Donor