



## September 2016 SENEA e-Newsletter

### Defense Innovation Days 2016 a Success

Thank you to everyone who joined SENEA for Defense Innovation Days 2016! The three-day event, sponsored by Raytheon, General Dynamics, and several bronze sponsors, was attended by 300 people representing 150 organizations. 24 companies exhibited of which 63% were also sponsors. Special thanks to Raytheon and General Dynamics for being Platinum Sponsors.

Day One kicked off with a cocktail hour in the Exhibition hall, where our sponsors and exhibitors showcased their services, products and latest technology. Guests were welcomed to meet with the representatives from exhibitor companies to learn, network and discuss. U.S. Senator Jack Reed provided the keynote address, which emphasized the importance of SENEA's recently announced Undersea Technology Innovation Center and much more.

Day Two included remarks from Undersecretary of the Army Patrick Murphy in which he encouraged SENEA member companies to keep producing such cutting-edge technologies-despite budget cuts. Other highlights included Acting Assistant Secretary of Defense for Homeland Defense and Global Security Thomas Atkin's session on cybersecurity, and a keynote discussion between Senator Reed and Chairman of the President's Commission on Enhancing National Security Thomas Donilon. State leaders including Governor Gina Raimondo, Senator Sheldon Whitehouse and Congressman Jim Langevin also addressed the group.

Defense Innovation Days concluded on Day Three with Congressman David Cicilline emphasizing Rhode Island's advantages in the Defense sector. Assistant Secretary of Defense for Research and Engineering Stephen Welby and Chief of Naval Research, Rear Admiral Mathias Winter spoke of the importance of quick delivery of technology and the top-notch talent required to make it possible. Finally, Vice Admiral

Michael Connor (USN Ret.) gave his closing remarks emphasizing the importance of unmanned vehicles for the future.

This year's Defense Innovation Days consisted of qualified expertise, great conversation and an "at capacity" turnout. SENEDIA thanks its member companies and all those who attended for making the event memorable.

"Our thanks to all sponsors, including Platinum Sponsors Raytheon and General Dynamics, the outstanding speakers, and all exhibitors and attendees," said Molly Donohue Magee, SENEDIA Executive Director. "The event highlighted the depth and strength of defense innovation in the southeastern New England region."

***Save the Date for next year's event: 28 - 30 August 2017!***

### **P-TECH Cybersecurity Opens its Doors**

The Newport Pathways in Technology Early College High School program (PTECH) opened its doors on Wednesday, September 7th welcoming its first 9th grade class. The 40 students currently enrolled in the Newport PTECH program are well on their way to earning their high school diploma along with their Associate of Science degree in Cybersecurity. There are 21 females and 19 males in this first cohort. These students will be developing the skills and experiences that they will need to seamlessly transition into Rhode Island's available jobs in the field of cybersecurity. They are our pipeline of talent for our future workforce.

SENEDIA is proud to be the industry partner for this innovative model for secondary education. During the summer our team was invited to meet with the PTECH Cyber students during their summer orientation where we provided them with an introduction to the world of cybersecurity. The students were not only excited to learn about SENEDIA, our member companies, and their potential future career paths, but they were also very eager to hear about "a day in the life" of a cybersecurity professional. Our guest speaker Mike Carmack from Rite-Solutions, was able to provide them with that insight. "It wasn't long ago that I was in school sitting in your seat. Now, a few years later, I am a Cybersecurity Analyst. I certainly wish there was a program like PTECH that I could have enrolled in. Having an industry mentor, would have made a world of difference."

If you would like to learn more about the Newport PTECH Cybersecurity program, or are interested in becoming a PTECH mentor, please contact our Education Outreach

Director, Linda Larsen at (401)418-0600 or [llarsen@senedia.org](mailto:llarsen@senedia.org) for further details as to how you can get involved.

## **Recent Events Recap**

### **14th Annual SENEDIA Golf Tournament**

SENEDIA hosted its 14th Annual Golf Tournament on Monday, September 12th at Alpine Country Club in Cranston, RI with over 100 golfers from SENEDIA member companies competing in a scramble format for cash and raffle prizes.

- 1st place with a score of 58, the MIKEL team of Joe Burke, Nick Emard, Andrew Gendreau and Mike Guimond
- 2nd place with a 60, the SEA Corp. team of Bill Blackburn, Dave Cadorette, Joe McKeenan and Ted Simonetti
- 3rd place with a 62, the Raytheon/Dell team of Tim DelGiudice, Jeff Fleetwood, John Gelsinger, and Steve Rosenblum
- 4th place in a tiebreaker with a 63, the L-3 team of Roy Cripps, Denis Duquette, Mike Kilcline, and Bob Wind

Thank you to all who attended, Conn Kelly and Pat Burke with McLaughlin Research Corporation (MRC) for organizing the tournament, and MRC, Dell, and Bank of America staff for volunteering to make the day a success!

### **Small Business Innovative Research (SBIR) Program - Practical Insight on How to Successfully Engage the Program**

Mr. Dick McNamara, former Executive Director of PEO Submarines and currently of the Naval Sea Systems Command (NAVSEA) Small Business Innovation Research (SBIR) Program Office presented an overview of the Navy's SBIR Program with great insight and practical advice on submitting proposals for the SBIR and Small Business Technology Transfer (STTR) programs.

He discussed:

- The difference between STTR and SBIR and how the programs now allow crossover from one to the other.
- How to do work with DoD through the SBIR program (targeted for technology companies not currently in the Defense SBIR space).
- SBIR Phase 2 - understanding the "reach back" process (targeted for small businesses who have won topics in the past).
- Synergy that SBIR brings to small businesses when they team with big business.

- Insight into the Navy Research, Development, Test and Evaluation (RDTE) process with the examples of SSN(x) lead ship in 2034: Navy will need technology developed and matured by 2024 to include in their design process; and VA Class next block buy for Virginia Payload Module in 2019: there will be two more Virginia sub blocks to target technology

NAVSEA will have 53 topics this next year with up to two awards per topic which will be discussed in a follow-on event in early December.

## **SENEDIA Member News**

### **Rite-Solutions, Inc. Welcomes New President**

Rite-Solutions, Inc. of Middletown, RI has announced that Dennis McLaughlin will serve as the company's new President. Rite-Solutions, Inc. is a Service Disabled Veteran Owned Small Business (SDVOSB) that specializes in software development, systems engineering, information technology and learning development. The company has been a long-standing member of SENEDIA and was a Bronze Sponsor for the successful Defense Innovation Days 2016.

Mr. McLaughlin's responsibilities as President of Rite-Solutions include developing and overseeing the execution of corporate strategies in both the Defense and Commercial markets. Mr. McLaughlin's previous employment includes a distinguished military career, retiring as a Navy Captain, and leadership roles at two Naval Warfare Centers.

Most recently, he led the Naval Surface Warfare Center, Dahlgren (VA) Division, as Technical Director. There, his responsibilities included overseeing 4,000 employees and vital Research and Development programs including Directed Energy and Railgun. Prior to his leadership at Dahlgren, Mr. McLaughlin was the Technical Director of the Naval Surface Warfare Center Indian Head (MD) Division, and served as the Department Head of the Combat Systems Department at the Naval Undersea Warfare Center, Division Newport.

"Dennis is a perfect fit for our company from both a company cultural and business leadership perspective," said Joe Marino, CEO of Rite-Solutions. "He is deeply respected in our community and I look forward to working with Dennis in ensuring that Rite-Solutions reaches its full potential in servicing our clients' most demanding and critical needs."

Congratulations!

*SENEDIA Members-please submit company news and updates to [senedia.news@senedia.org](mailto:senedia.news@senedia.org) to be featured in our e-news.*

## **Southeastern New England Defense Industry Alliance**

**[www.senedia.org](http://www.senedia.org)**



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